



"WE LOVE THIS LIFE"

Senior Sales Consultant – Retirement Living

**Driven Sales Professional With
The Ability To Increase Occupancy.**

- **New Retirement Village Living Lifestyle Community with Resort Style Facilities and Onsite Care Suites.**
- **Well Located in Bella Vista overlooking a championship golf course, close to transport and amenities.**
- **117 New Luxurious and Quality Apartments and Villa residences.**

We are Golf Shore By Sarian Living

We're an experienced and innovative privately run retirement living and health care organisation striving to impact seniors lives everyday. We are based in the Hills area. We build high quality communities that allow active adults in Australia to achieve optimum quality of life, greater freedom and independence in terms of how they live, surrounded by like minded friends.

You are an empathetic sales superstar hungry to sell services which enrich lives. Just think about what we could accomplish together? For good measure we have a competitive compensation plan and a top notch company culture to rival any organisation.

We recognise that good people make the difference and are the key to our success.

Responsibilities Sales Professional – Retirement Living position in Kellyville

We need you to work full time with our current lead stream to increase occupancy and more importantly, improve lives. You will have overall responsibility for pre-sales and sales.

The Sales consultant will conduct daily activities, calls and follow up to promote new resident referrals and inspire potential residents to move in. These activities include:

- Taking inbound inquiry calls;

"THE GOLD STANDARD IN RETIREMENT LIVING & CARE"

GOLF SHORE BY SARIAN
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EMAIL: JAMES@SARIAN.COM.AU



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- Conducting tours of our community;
- Planning events;
- Building relationships;
- Getting deposits for move ins;
- The Sales consultant is a key member of our Community Sales Team and will work to achieve team goals and expectations.

Qualifications for The Sales Professional – Retirement Village position in Bella Vista

- 4 + years sales experience in real estate sales or retirement living sales
- Track record of achieving sales goals and quotas in previous positions;
- Excellent follow up and attention to details;

Compensation Package for The Sales Professional – Retirement Living position

Competitive commission plan. The position is focused on the employee's career growth and provides leadership development opportunities and advancement potential.

Location: North West in Hills District (Kellyville)

Contact Us: We set high expectations with even greater rewards, so if you are ready for a challenging opportunity e-mail your resume to our CEO james@sarian.com.au

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